



2205 Old Philadelphia Pike • Lancaster, PA 17602  
P: 717.392.7550 • 1-800-942-0412  
F: 717-392-8133 • www.clarkinc.biz

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## Clark Associates Recognized as Top Dealer by FER

(Lancaster, PA) – Clark Associates, Inc. is pleased to announce that we have been recognized as the No. 1 distributor in a recent report by Foodservice Equipment Reports magazine. The achievement underscores the significant progress our company has made in improving our internal operations, particularly in catalog management, inventory management, and warehouse optimization.

According to our CEO Gene Clark, the key to success in a chaotic market has been to focus on operational excellence. By leveraging technology and data, our company was able to ensure that the right products were in the right places, resulting in a higher level of customer service.

With a current valuation of \$3 billion, Clark Associates is a major player in the industry. Our commitment to improving internal operations has clearly paid off, as evidenced by our position as the top-ranked distributor in the report. Moving forward, Clark Associates will continue to prioritize operational excellence and customer service as we strive to maintain our position as a leader in the market.

Additionally, Clark Associates has opened two new distribution centers for our WebstaurantStore division, one of which is the largest investment in automation and infrastructure to date. The new fit-to-size packaging technology will help to eliminate the need for void fill materials, making the process more efficient and environmentally friendly.

Clark Associates is committed to thinking thoughtfully about the future. Pandemic-related challenges forced many businesses to operate in a reactive state, which was necessary to survive supply chain issues, labor shortages, and inflation. However, our company has adopted a proactive mindset that focuses on investing in employees, new technology, and other sustainable efforts that will solidify our competitive edge in a post-pandemic economy.



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### **About Clark Associates, Inc.**

Clark Associates is a privately held company headquartered in Lancaster, PA, and has been recognized as one of Central Pennsylvania's fastest-growing companies as well as Foodservice Equipment & Supplies magazine's 2015 Dealer of the Year.

Per the "2023 Distribution Giants" list published by Foodservice Equipment & Supplies magazine, Clark Associates took the #1 spot for the third year in a row, further reinforcing its standing as the nation's leading supplier.

Employing nearly 7,000 people, Clark's multiple divisions and branches in distribution, sales, and technology serve a variety of commercial foodservice customers nationwide. For more information on our business and history, please visit [www.clarkinc.biz](http://www.clarkinc.biz).