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Clark Associates is Ranked #1 Again on the “2024 Distribution Giants” List

Per the “2024 Distribution Giants” list published by Foodservice Equipment & Supplies magazine, Clark Associates took the #1 spot for the fourth year in a row, reinforcing its position as the nation’s leading supplier.

Each spring, FE&S puts together a list of the top 100 dealers in the United States based on sales from the previous year. By earning over \$3.5 billion in 2023, Clark Associates outranked the competition with yet another period of unprecedented growth.

According to FE&S, cumulative sales among the top 100 dealers were \$15.65 billion in 2023, which is up from \$14.54 billion in 2022. In 2023, sales also increased for 80% of dealers within the top 100. Clark’s rapid and dynamic development during this time is a testament to the company’s adaptability and knack for facing industry challenges head-on.

Today, the foodservice industry continues to grapple with the lingering impacts of COVID-19, such as inflation and the recession. However, Clark has held steady and continues to find and source supplies to meet the unique needs of its diverse client base. The company has always been able to provide what many within the industry struggle to offer—a wide selection of affordable quality products, responsive customer service, quick shipping, and transparency.

Clark believes in entrepreneurial risk and innovation, taking an uncompromising approach to business. They remain adaptable by investing in data-driven technology, forming strong partnerships, expanding distribution centers, and onboarding top talent. It’s these initiatives that have propelled the company to the top, leading to another record-breaking year in sales as the nation’s #1 dealer of foodservice equipment and supplies.



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About Clark Associates, Inc.

Clark Associates is a privately held company headquartered in Lancaster, PA and has been recognized as one of Central Pennsylvania's fastest growing companies as well as Foodservice Equipment & Supplies magazine's 2015 Dealer of the Year.

Employing over 7,000 people, Clark's multiple divisions and branches in distribution, sales, and technology serve a variety of commercial foodservice customers nationwide. For more information on our business and history, please visit www.clarkinc.biz.