



2205 Old Philadelphia Pike • Lancaster, PA 17602
P: 717.392.7550 • 1-800-942-0412
F: 717-392-8133 • www.clarkinc.biz

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Clark Associates is Ranked #1 Again on the “2023 Distribution Giants” List

Per the “2023 Distribution Giants” list published by Foodservice Equipment & Supplies magazine, Clark Associates took the #1 spot for the third year in a row, further reinforcing its standing as the nation’s leading supplier.

Each spring, FE&S puts together a list of the top 100 dealers in the United States based on sales from the previous year, and by earning over \$3 billion in 2022, Clark Associates outranked the competition with yet another period of unprecedented growth.

According to FE&S, sales among the top 100 dealers was \$14.51 billion in 2022, which is up from \$11.63 billion in 2021. In 2022, sales increased for 95% of dealers within the top 100, compared to 85% last year. Clark’s rapid and dynamic development during this time is a testament to the company’s superior adaptability and knack for facing industry issues head-on.

Today, the foodservice industry continues to grapple with the lingering impacts of COVID-19, such as inflation and the recession. Clark has held steady and continues to find and source supplies to meet the unique needs of its diverse client base.

From investing in new, data-driven technology and partnerships to expanding distribution centers and onboarding top talent, Clark has always been able to provide what most struggle to offer—a wide selection of affordable quality products, responsive customer service, quick shipping, and transparency.

During a time when operating environments remain dynamic and ever-changing, Clark believes in entrepreneurial risk, adaptability, and innovation. It is this uncompromising approach to business that propelled the company to the top,



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leading to another record-breaking year in sales as the nation's #1 dealer of foodservice equipment and supplies.

About Clark Associates

Clark Associates is a privately held company headquartered in Lancaster, PA and has been recognized as one of Central Pennsylvania's fastest growing companies as well as Foodservice Equipment & Supplies magazine's 2015 Dealer of the Year.

Employing over 7,000 people, Clark's multiple divisions and branches in distribution, sales, and technology serve a variety of commercial foodservice customers nationwide. For more information on our business and history, please visit www.clarkinc.biz.